

PRIVILEGE AND USE TAX BY CATEGORY

Reporting Category	December					Fiscal Year to Date				
	2016	2017	2018	% Change 2017/2018	% of Total 2018	FY17	FY18	FY19	% Change FY18/19	% of Total FY19
Retail Sales	\$ 223,648	\$ 253,999	\$ 270,853	7%	49%	\$ 970,422	\$ 1,380,363	\$ 1,506,622	9%	44%
Restaurant & Bars	63,441	72,550	73,062	1%	13%	310,527	387,197	419,545	8%	12%
Utilities	23,097	16,985	22,045	30%	4%	196,026	198,826	210,801	6%	6%
Rentals (Comm & Res)	22,030	23,547	28,034	19%	5%	112,386	140,415	156,720	12%	5%
Other	81,337	88,666	95,990	8%	17%	394,133	423,708	453,559	7%	13%
<b>Subtotal</b>	<b>413,553</b>	<b>455,747</b>	<b>489,984</b>	<b>8%</b>	<b>88%</b>	<b>1,983,494</b>	<b>2,530,509</b>	<b>2,747,247</b>	<b>9%</b>	<b>79%</b>
Construction	174,118	64,368	65,873	2%	12%	738,896	569,638	713,025	25%	21%
<b>Total</b>	<b>\$ 587,671</b>	<b>\$ 520,115</b>	<b>\$ 555,857</b>	<b>7%</b>	<b>100%</b>	<b>\$ 2,722,390</b>	<b>\$ 3,100,147</b>	<b>\$ 3,460,272</b>	<b>12%</b>	<b>100%</b>

PRIVILEGE AND USE TAX TOTAL - BY MONTH AND FISCAL YEAR

	FY16	FY17	FY18	3 Year Average	3 Year Average % of Total	FY19	Amount		% Change 17/18	% Change 3 Year Average
							Over(Under) Prior FY			
July	\$ 300,376	\$ 372,155	\$ 510,323	\$ 394,285	6.4%	\$ 561,269	\$ 50,946		10%	42%
August	354,410	402,783	502,906	420,033	6.9%	584,227	81,321		16%	39%
September	299,707	453,684	504,622	419,338	6.8%	547,361	42,739		8%	31%
October	299,150	436,059	534,020	423,076	6.8%	593,011	58,991		11%	40%
November	416,514	470,039	528,161	471,571	7.8%	618,547	90,386		17%	31%
December	413,154	587,671	520,115	506,980	8.3%	555,857	35,742		7%	10%
January					9.1%					
February					7.2%					
March					9.0%					
April					10.5%					
May					10.1%					
June					11.1%					
<b>YTD Totals</b>	<b>\$ 2,083,311</b>	<b>\$ 2,722,390</b>	<b>\$ 3,100,147</b>	<b>\$ 2,635,283</b>		<b>\$ 3,460,272</b>	<b>\$ 360,125</b>		<b>12%</b>	<b>31%</b>
<b>Actual Total</b>	<b>\$ 4,682,963</b>	<b>\$ 6,436,536</b>	<b>\$ 7,341,573</b>	<b>\$ 6,153,691</b>						
<b>Percent of FY Elapsed</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>						
<b>YTD Percent of Total</b>	<b>44%</b>	<b>42%</b>	<b>42%</b>	<b>43%</b>						

**TREND ANALYSIS - PROJECTED END OF YEAR TOTAL AND MONTHLY TRENDS**

**Projected End of Year Total Tax Revenue**

\$ 8,194,000	Projected total*
<u>6,710,242</u>	Adopted Budget Estimate
\$ 1,483,758	Projected Difference to Budget

\*Projected total will update each month. This is calculated by using the 12% increase from prior fiscal year realized to date multiplied by prior fiscal year total)

**FY19 vs FY18 and 3 year Average Monthly Trends**

